**Sales Manager, Kolkata, Mumbai, Hyderabad, Bengaluru, Delhi**

**Exp- 8-15 yrs**

**Job description –**

## Identify new market opportunities and areas for growth.

## Monitor sales performance against targets and take corrective actions as needed.

## Develop and maintain relationships with key clients and accounts.

## Coordinate with other departments to ensure seamless execution of sales strategies.

## Ensure exceptional customer service and satisfaction throughout the sales process.

## Address customer inquiries and concerns in a timely and professional manner.

## Prepare regular reports on sales performance, forecasts, and market trends.

## Analyze sales data to identify opportunities for optimization and improvement

## Develop and manage sales budgets in alignment with company objectives.

**Required Skills and Qualifications:**

## Domain knowledge

* Knowledge & experience of Networking and Customer Relationship Management marketing & selling in relevant industry

## Knowledge of marketing & selling in relevant industry

## Knowledge of costing- budgeting

* Knowledge of products and industry

Kindly share your resume on hrd@canpac.in